

LOCAL SOFTWARE DEVELOPERS

RANKED BY FULL-TIME EMPLOYEES

Rank	Name Address Phone/Web site	Number of full-time employees 1-1-2009	Number of full-time employees 1-1-2008	Full-time programmers	Industry specialization	Software products	Year founded	Top local executive Title
1	Hyland Software Inc. 28320 Clemons Road, Westlake 44145 (440) 788-5202/www.hyland.com	742	650	101	Health care, education, government, financial services, insurance, manufacturing	OnBase, enterprise content management software suite	1991	A.J. Hyland, president, CEO
2	Snap-on Business Solutions Inc. 3914 Kinross Lakes Parkway, Richfield 44286 (330) 659-1500/www.sbs.snapon.com	670	670	75	Electronics, parts, coatings	Global EPC	1920	Mary Beth Siddons, president
3	Micro-Retail (I) 32500 Bazar Industrial Pkwy., Cleveland 44139 (440) 498-4414/www.micro-retail.com	267	268	NA	Retail, including stores and direct commerce	Xstore Java POS, Store21 Specialty Retail POS, Intradetail Retail POS	1973	Clay Napoli, CEO
4	Intuit Real Estate Solutions (I) 20500 Howard Road, Cleveland 44122 (800) 521-8770/www.intuitreale.com	230	215	52	Business solutions for property management and corporate real estate	MR Commercial, CRE Manager, MRI Residential, IMPACT, Access 24/7	1971	Jeffrey Thompson, president
5	TMW Systems Inc. 21111 Charnock Blvd., Beachwood 44122 (216) 851-6606/www.tmwsystems.com	186	187	51	Trucking and logistics	TMW Suite, TL2000, TruckMate, CSC Network, IDSC Expedition, TMT Fleet Maintenance	1983	David W. Wenzler, president, CEO
6	OCConnection 4305 Highland Parkway, Richfield 44285 (330) 523-1800/www.occonnection.com	167	157	40	Online parts and service exchange in the automotive original equipment parts business	D2DLink, D2D Plus, D2D Express, CollisionLink, LinkO, ServiceAdvantage, RepairLink	2000	Charles Rubin, president, CEO
7	The CSC Group 17999 Folsom Parkway, Strongsville 44149 (440) 546-2272/www.thescgroup.com	130	220	22	Business, health care, clinical health care, manufacturing, finance, insurance, government	PAPERS, rPower, R4 Agent, Phoenix	1964	William F. Zimmerman, chairman, CEO, interim CFO
8	Fit Technologies (I) 375 Lundy Ave., Suite 500, Cleveland 44115 (216) 583-0733/www.fittechnologies.net	125	139	14	Education (K-12 and higher education), nonprofits, health care, law firms, accounting firms	Student Information System (SIS)	1999	Mike Lubbs, president, CEO
9	SageQuest 7100 Ridgeway Road, Suite 1, Solon 44139 (888) 837-7243/www.sagequest.com	99	99	NA	Provider of GPS fleet management solutions	Mobile Control	2001	Dennis Abrams, president, CEO
10	BrandMuscle Inc. 3750 Park East Drive, Beachwood 44122 (216) 864-4542/www.brandmuscle.com	91	70	NA	Marketing solutions	BrandBuilder, BrandPlanner, BrandWarehouse, BrandLibrary, Digital Asset Manager	2004	Philip Alexander, CEO
11	Virtual Hold Technology LLC 137 Bedford Woods Ave., Akron 44321 (800) 354-1615/www.virtualhold.com	80	65	NA	Technology, software, telephony, virtual calling	Virtual Hold Concierge, Rendezvous, WebConnect, Invoicr, Rapport, MobileConnect	1995	Mark Williams, president
12	Foundation Software 115 Park Road, Brunswick 44212 (330) 220-8383/www.foundationsoft.com	66	55	13	Accounting software for construction	Foundation for Windows	1988	Fred Gode, chairman, CEO
13	Noteworthy Medical Systems Inc. 6101 Landerhaven Drive, Unit D, Mayfield Heights 44124 (800) 224-4747/www.noteworthymedical.com	55	75	30	Health care technology	NetPracticeEMR, NetPracticeEHR, NetPracticeEPR, NetPracticeEDR	1990	Laura Jean Hahn, chairman, CEO
14	Main Sequence Technologies Inc. 4420 Sherwin Road, Hamilton Hall, Willoughby 44094 (440) 546-5214/www.screentier.com	42	40	8	HR application, track, recruit, human capital management	FOCUS: Suite Web/Windows, POREcruiter Resume Builder, POREcruiter Interview, Mco	1998	North H. Snyder, president, William F. Kabanoff, vp, marketing
15	Tribute Inc. 18354 Deerpatow Road, Hudson 44236 (330) 656-3005/www.tribute.com	38	38	NA	Industrial distribution, fluid power, hose, seals, power transmission, automation and industrial controls	Tribute Software, T-Link Software	1981	Timothy Reynolds, president
15	Workflow.com 20206 Detroit Road, Suite 300, Rocky River 44116 (440) 827-2000/www.workflow.com	38	47	12	Medical records software	Workflow EHR, Workflow PM	2002	Paddy Hyland, CEO
17	Concurrent (2) 8071 Cochran Road, Suite 300, Seven 44139 (440) 498-8299/www.concur.com	35	59	20	Broadband and cable data collection, reporting and analytics	DataSuite for vOD, DataSuite for ADS, DataSuite for CDN	1999	Craig Schwaab, chief architect, strategic technology
17	IdeaStar Inc. 5151 Oak Tree Blvd., Suite 200, Cleveland 44131 (216) 674-1500/www.idealstar.com	35	35	NA	Insurance, manufacturing, events management, ticketing integration	Creasphere (CMS), CorpMeetings, LaserRanger, PaxPort	1999	James D. Fisher, president
17	Imaging Science and Service Inc. 95 Executive Parkway, Suite 500, Cleveland 44235 (330) 342-7763/www.issimga.com	35	32	5	Sales and use tax compliance, compliance software that provides complete management	TEAMS Express on Demand (SaaS), TEAMS Express Use Tax	1994	Philip C. Fudge, CEO
17	Knottice 526 S. Main St., Suite 705, Akron 44311 (800) 801-4195/www.knottice.com	35	26	NA	Marketing	Concentric	2003	Brian Deagan, CEO
21	Associated Software Consultants Inc. 7251 Eagle Road, Suite 300, Middleburg Heights 44130 (440) 826-1010/www.ascsw.com	32	34	7	Mortgage lending software solutions for the primary and secondary mortgage markets	PowerLender Loan Origination & Processing System, PowerSeller Secondary Marketing System	1978	Timothy W. Listen, president
21	Data-Basics Inc. 9495 Midwest Ave., Cleveland 44125 (216) 663-5503/www.clabasics.com	32	30	NA	Facilities and service management	24M Pro Enterprise, TechAnywhere 3.0, Escalation Manager	1974	Arthur K. Diwel, CEO
23	IQS Inc. 25100 Country Club Blvd., #400, North Olmsted 44070 (440) 535-1344/www.iqs.com	30	25	10	Manufacturing, automotive, aerospace, medical device manufacturing	IQS	1968	Michael Rapaport, president, CEO
23	Merge Healthcare 571 Boston Mills Road, Suite 500, Hudson 44236 (330) 655-3200/www.merge.com	30	29	17	Health care imaging and information technologies	Fusion HIS/PACS RX, Fusion RIS, Fusion PACS MX, Merge Mamm, Merge PET/CT, Fusion Billing	1987	Timothy Kulaago, senior vp, product development
25	Bridgeline Software 2277 L. Fourth St., Cleveland 44115 (216) 525-2000/www.bridgelinesw.com	28	28	10	Banking, insurance, business services, biotech, manufacturing, health care, government	PPPS Contract Management and Analytics Software, PowerShop E-commerce Software	2000	Tony Petrosola, ex. vp, general manager
25	PreEmptive Solutions LLC 757 Belle Drive, Suite A, Mayfield Village 44145 (216) 722-5895/www.preemptive.com	28	28	10	Software security, application analytics	Dollfusator, CaspO, Runtime Intelligence	1995	Gabriel Torok, president
27	ID Networks Inc. 7720 Jefferson Road, Ashtaba 44004 (440) 952-0062/www.idnetworks.com	26	28	12	Software solutions for law enforcement agencies	DataNet, IngeNet, FingerRoll and CND and Mobile Systems	1991	Douglas Henman Sr., president
28	Edgerton Corp. 22560 Linn Road, Strongsville 44149 (440) 288-0000/www.edgertoncorp.com	24	42	8	Business software solutions (ERP) for the equipment distribution industry	Plan Business System (Windows), WinLab Application Suite, Sales Rep.'s Assistant	1987	Robert D. Walters, president, Barry K. Zimmerman, exec. vp

Source: Information is supplied by the companies unless indicated. Crain's Cleveland Business does not independently verify the information and there is no guarantee these listings are complete or accurate. We welcome all responses to our lists and will include credited information or clarifications in coming issues. Individual lists and The Book of Lists are available for purchase at www.craigslist.com. (1) Employee number for 1-1-2008 has been corrected to reflect the number of full-time employees in our coverage area. (2) Formerly Firststream Inc.

RESEARCHED BY Deborah W. Miller and Kim Raffinul